



skatona@spottsfain.com

tel: (804) 697-2032

fax: (804) 697-2132

411 e. franklin street, suite 600
richmond, va 23219

[download vcard](#)



AREAS OF PRACTICE

- Corporate and Business Transactions
- Financial Services
- Real Estate and Development

S. Spencer Katona

ATTORNEY, SHAREHOLDER

Spencer Katona's practice focuses on lending and financing transactions, commercial real estate services, corporate and business transactions, and land use and development. He represents institutional lenders in secured and unsecured commercial financing transactions, including FHA and Fannie Mae deals, and structuring, drafting, and negotiating loan documentation for real estate development projects, including hotels, medical office, retail, multi-family, and historic tax credit transactions. In addition, he provides counsel to public and private companies on matters pertaining to purchases and sales of real property, development, leasing and choice of entity issues. His leasing work focuses on preparing and negotiating commercial leases, including ground leases, build to suit, reverse build to suit, and sale leaseback transactions, as counsel for landlord and tenant, including national wholesalers, retailers, restaurants, franchisees, medical office, and suppliers.

EDUCATION

- The College of William and Mary, Marshall-Wythe School of Law (J.D., 2012)
 - Executive Articles Editor, *William and Mary Business Law Review*
- James Madison University (B.B.A., Finance, *cum laude*, 2009)
 - Varsity track and field team

BAR ADMISSIONS

- Virginia

PROFESSIONAL ASSOCIATIONS AND MEMBERSHIPS

- Virginia Bar Association, Member
- Richmond Bar Association, Member
- Urban Land Institute, Member
- Aylett Country Day School, Member, Board of Directors, 2012 - Present

HONORS AND AWARDS

- *Best Lawyers in America* for Real Estate Law, 2025
- *Virginia Lawyers Weekly* Up and Coming Lawyers 2022
- *Virginia Super Lawyers* Rising Stars 2018 for Banking